



**ZONE 1 (4%)**

Indiana  
Illinois  
Michigan  
Ohio  
Wisconsin

**ZONE 2 (5%)**

Alabama  
Connecticut  
Delaware  
Florida  
Georgia  
Kentucky  
Maine  
Maryland  
Massachusetts  
New Hampshire  
New Jersey  
New York  
North Carolina

**ZONE 2 (5%) CONT.**

Pennsylvania  
Rhode Island  
South Carolina  
Tennessee  
Vermont  
Virginia  
Washington DC  
West Virginia

**ZONE 3 (6%)**

Arkansas  
Iowa  
Kansas  
Louisiana  
Minnesota  
Mississippi  
Missouri  
Nebraska  
New Mexico  
North Dakota  
Oklahoma  
South Dakota  
Texas

**ZONE 4 (7%)**

Arizona  
California  
Colorado  
Idaho  
Montana  
Nevada  
Oregon  
Utah  
Washington  
Wyoming

## Overview

The Leland International Freight Program is offered to all customers for convenient and competitive freight prices in the continental United States.

## How It Works

1. Determine the LIST value of your order.
2. Determine the zone to which the freight will be shipping (Zones 1-4)
3. Calculate your freight charges by multiplying the list price and applicable zone charges (e.g.: \$10,000 LIST order shipping to Arizona is \$10,000 x 0.07 = \$700 NET freight).
4. Verify that your calculated charges meet or exceed minimums.
5. Note on your PO "Freight determined by Leland Freight Program".

## Zone Percentages and Minimums

Zone 1	4%	Minimum \$120
Zone 2	5%	Minimum \$165
Zone 3	6%	Minimum \$180
Zone 4	7%	Minimum \$210

## Remember

Freight percentages are based on LIST price of order.

Leland International Freight Program is based on dockside delivery only. Residential Delivery, Inside Delivery, etc. will incur additional charges; please contact Leland Customer Experience for current prices.

Freight is FOB Grand Rapids, MI 49512; the receiving company is responsible for noting any damage at the time of delivery on the Delivery Receipt. Leland International assumes no responsibility for freight damage, either noted on delivery receipt or concealed.

As fuel prices fluctuate, Leland International reserves the right to add necessary fuel surcharges. This will be updated at [lelandinternational.com](http://lelandinternational.com)

Leland reserves the right to change or discontinue the freight program at any time.